



# DEVGATE **CORPORATE** PROFILE

# Your Gateway To Technical Solutions

DevGate is a technological solution provider with a strong reputation and a large base of satisfied clients from around the world, with an ability to provide high-quality, innovative solutions that meet the needs of its customers and help them achieve their goals.

DevGate is equipped with a team of professionals, with the ability to go above and beyond the client's expectations, while ensuring the use of proven processes accompanied by the latest technology.



# About Us



DevGate is an IT solutions and service provider, enabling your organization to go through a smooth digital transformation. Equipped with more than 100 technical resources working in collaboration with the Development Center in Pakistan, and a Sales & Marketing Center in Canada, DevGate ensures that it provides its clients with the best possible solutions,

DevGate offers its clients the following solutions:

- ▶ Consultation
- ▶ Software Development
- ▶ System Integration
- ▶ Support
- ▶ Resource Outsourcing
- ▶ Managed Services
- ▶ Training

The company operates globally with a direct presence in Canada, KSA and Pakistan. With more than 40+ satisfied customers from different corners of the world, DevGate ensures its model is flexible to fulfill every request. Its carefully curated model provides customers to choose between hourly resources to end-to-end solution deliveries, making DevGate a successful software solutions provider, endorsed by numerous clients globally.



# What we do?

- ▶ To enhance your business using cutting-edge services and intelligent solutions
- ▶ To reduce risks by ensuring automated, safe, efficient, and sustainable technological processes
- ▶ To increase productivity by utilizing innovative products and engineering
- ▶ To make informational and operational strategies using integrated data science and solutions
- ▶ To enhance the lifecycle of your assets through content and data management

**40+**  
CUSTOMERS

**70+**  
TRANSFORMATIONS  
DELIVERED

**60+**  
PROCESSES  
AUTOMATED

**100+**  
TECHNICAL  
RESOURCES

# Goals

## Value

Providing value to our clients through an opportunity to cut and save 50% of their spending on hardware systems and digitization, allowing them to explore more innovative business models and grow accordingly!

## Success

DevGate believes its success lies in its ability to provide and drive digital transformations to clients in the easiest way possible by utilizing the 100+ resources available, and 25,000+ man hours annually deployed to ensure smooth transformation and delivery!

## Discover

DevGate prides itself in providing different industries an opportunity for a digital transformation, allowing them to discover new avenues to grow!



# What We Offer?

We offer simple service models to make things easier for you.



## Dedicated Team

Unlock the full potential of your project with our dedicated team of experts, delivering tailored solutions and unparalleled results



## Time & Material

Maximize flexibility and control costs with our time and material model, allowing you to adjust scope and resources as needed for your optimal results.



## Fixed Cost

Eliminate budget uncertainty and enjoy peace of mind with our fixed-cost model, delivering high-quality results at a predictable expense.



## Thought Partnership

Achieve breakthrough results with our thought partnership approach, where we collaborate with you to co-create innovative solutions for your unique business

# Why us?

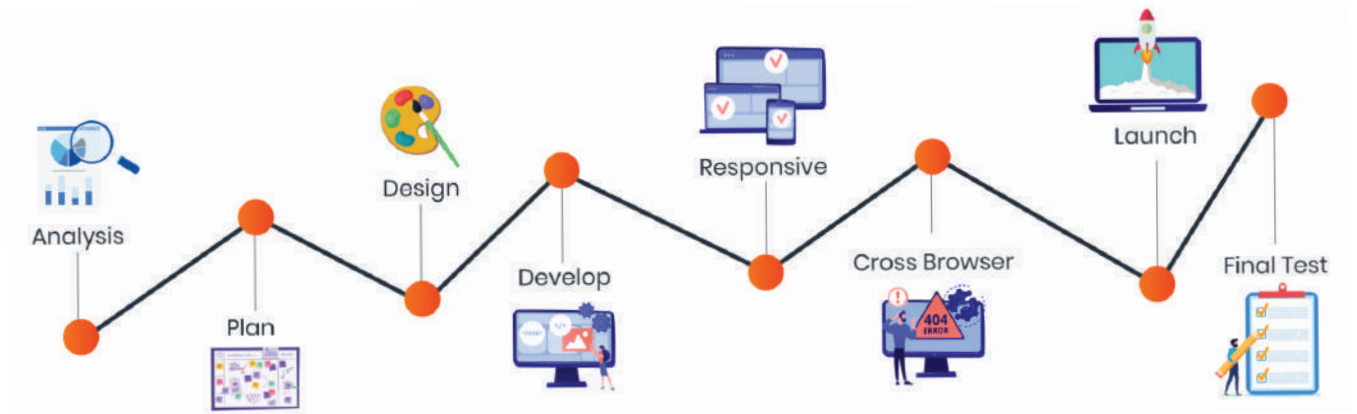
We ensure the satisfaction of our clients.

- ▶ **100+** skilled professionals
- ▶ Cost effective
- ▶ Quality results
- ▶ **24/7** support
- ▶ Team's availability in required timezone
- ▶ Free proof of concepts
- ▶ Free of cost first week engagement
- ▶ We own delivery of tasks even in staff augmentation model



# Action Plan

The following displays the processes our projects undergo;



## We Get It Done

### Our Vision

Our vision is to be a platform for talented and motivated professionals to foster and celebrate the innovation that fuels sustainable growth for our clients.

### Why Us

At DevGate, we ensure that your technological needs are fulfilled to your satisfaction while losing no focus on quality or content, by utilizing our team of engineers with immense expertise.

### Our Mission

At DevGate, we aim to be a world-class supplier of IT services, solutions, and strategies, globally. Working with both, the businesses and IT executives, we innovate and deliver measurable value to clients and partners.



# Process To Deliver



At **DevGate**, we believe that every project we undertake should be well-planned, thoroughly researched, and tailored to our clients' needs. To achieve this goal, we have developed an initiation framework that guides us in understanding your specific requirements and objectives

Our initiation process is comprised of several essential steps that are designed to ensure that we provide the best possible services to you. These steps include:



## Discovery Meeting

During the initial phase of our initiation framework, we hold a discovery meeting with the client to discuss their goals and objectives for the project. We use this opportunity to understand their requirements and identify the necessary resources to achieve the desired



## Rough Estimate

After the discovery meeting, we provide the client with a rough estimate of the services and assets that will be utilized to achieve their goals. This estimate is based on our initial understanding of the project requirements.



## Detailed Planning

We then move to the second phase of our initiation framework, where we work with the client to develop a detailed plan for the project. This plan outlines the applications and features that must be included, as well as the associated costs. During this phase, we solicit input from the client regarding what features must be included and what should be left out.



## Final Meeting

The final step of the initiation framework is the final meeting with the client before the actual start of the project. This meeting is an opportunity for the client to review the detailed plan, provide us with feedback, and confirm that they understand all the costs associated with the project.

By following these steps in our initiation framework, we ensure that our services are tailored to our clients' needs and objectives, and that we are able to deliver custom-made solutions that exceed their expectations.

At **DevGate**, we are committed to delivering custom-made solutions that exceed our clients' expectations. With our initiation framework, we ensure that every project we undertake is tailored to your needs and objectives.

Thank you for considering our services. We look forward to the opportunity to work with you.



# Services

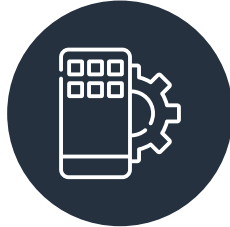
We provide solutions to a wide range of technical needs.



Business Intelligence



Web Development



Mobile App Development



UI/UX Design



Blockchain



Remote Team & Resources



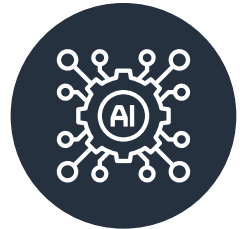
Software Quality Assurance



Digital Marketing



Cloud Services & Integration



Artificial Intelligence

## Industries We Focus

Consumer Business and Retail (e-Commerce)

Management Systems

Digital Marketing

Multimedia Entertainment

Education (e-Learning)

Health Care

Food Delivery And Ride Sharing

FinTech





# Professional Expertise In



## JS

React.js, Node.js, Angular, Vue.js, Ember.js, JQuery

## JAVA

Spring, Spring Boot, Play, Eclipse, uDig, WildFly, Apache Spark

## PHP

Symfony, Laravel, Magento, Drupal, WordPress

## Microsoft

Sharepoint, Dynamics CRM, Power Apps, Power Platform, .NET

## ANDROID

Kotlin, Java, Android NDK (C), JavaScript

## iOS

Swift, SwiftUI, Objective-C, C++, Native iOS Frameworks

## HYBRID

React Native, Flutter

## DATA

Power BI, Tableau, SQL, Azure, AWS, Redshift, SSIS, Python Scripts, NoSQL, Oracle

## AI

Django, Flask, TensorFlow, Tornado, keras, Neural Networks, LLM, NLP

## QA

Automation, Functional, Smoke, Regression, Re-testing, Build Verification, Manual testing

## UI/UX

Figma, Adobe XD, InVision, Photoshop, Illustrator, HTML/CSS

## BLOCKCHAIN

Solidity, Truffle Suite, Web3.js, Hardhat, Fireblocks, EtherJS, Hyperledger, Binance Smart Chain



# Our Products



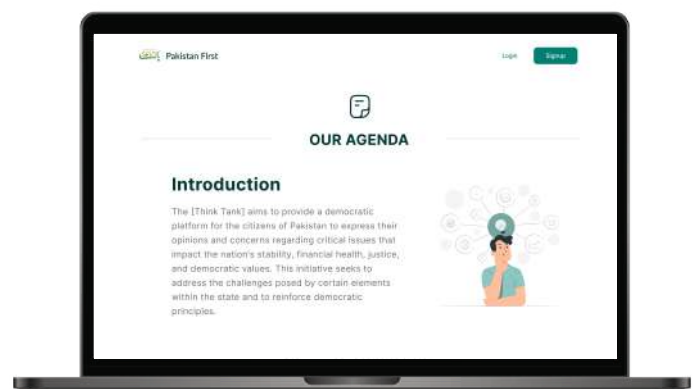
## Pakistan First

Introducing our newest portfolio addition: the website for "Centennial Pakistan," a non-profit think tank dedicated to driving reforms in Pakistan. The site informs about the think tank and includes interactive features for engagement, empowering both residents and non-resident Pakistanis.

## Description

One key feature is the petition filing system, enabling the think tank to champion the concerns of citizens who fill out a form and authorize Centennial Pakistan to file petitions on their behalf. This user-friendly mechanism allows for the seamless initiation of petitions, facilitating civic participation in advocating for positive change. In addition to petition filing, the website introduces a dynamic referendum system. Users can participate in referendums on critical issues, casting their votes directly on the platform. Live statistics of ongoing referendums are displayed in real-time, enhancing transparency and enabling users to stay informed about the community's stance on various matters.

To ensure a smooth and secure user experience, we have integrated payment gateways using Paymob APIs. This includes the facilitation of card payments as well as transactions through popular local platforms such as EasyPaisa and JazzCash. The incorporation of these payment options not only streamlines the donation process but also broadens the reach, allowing supporters to contribute conveniently and securely





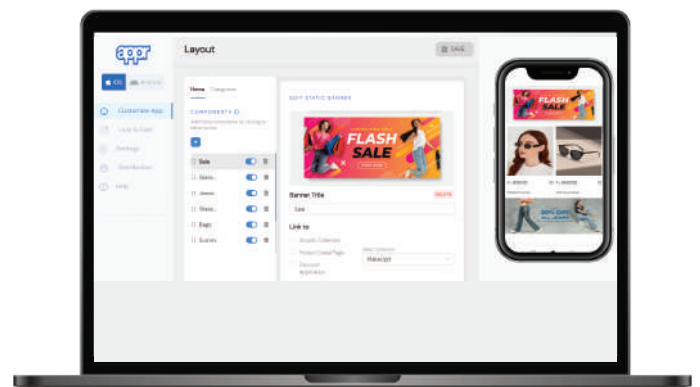
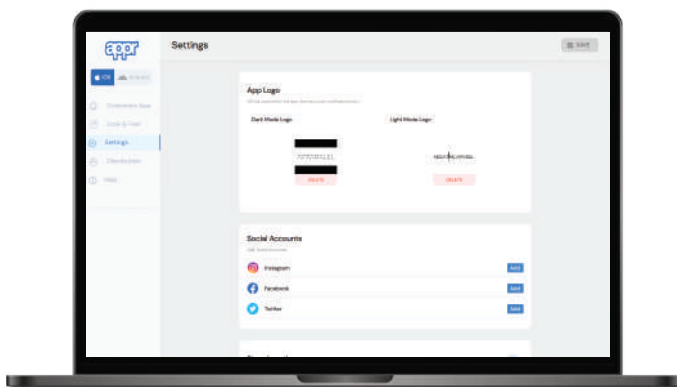
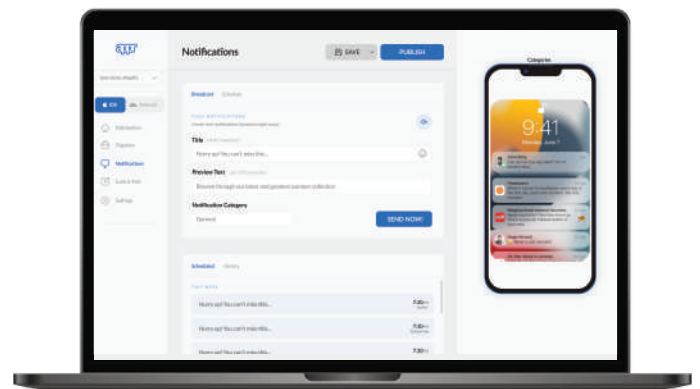
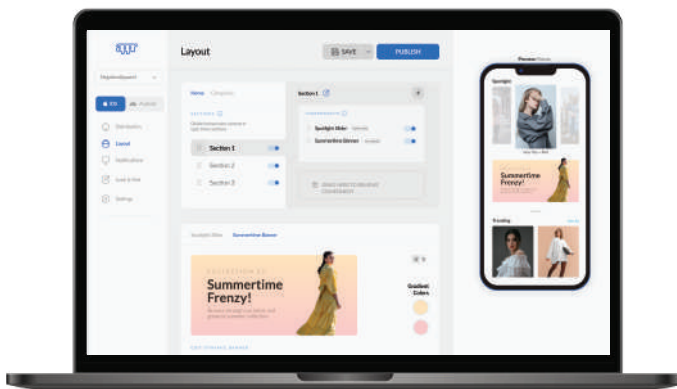
## Appr

An interactive and state of the art App builder to convert any of your Shopify stores into a fully customizable Mobile application in under 10 minutes.

Demo can be found at: [www.apprapp.io](http://www.apprapp.io)

## Description

Your Shopify store needs to be where your customers are. We provide a seamless platform for all your app building needs. Meet Appr—your one-stop shop for building a fully customizable Shopify store app on iOS and Android. Appr comes packed with tons of features without compromising user experience and ease of use. The whole idea of this builder is to remove unnecessary complexity and set you up with your app without you going into the rabbit holes of menus.





## DaftarPro

DaftarPro is a software that automates and streamlines HR tasks, such as employee data management, recruiting, and performance appraisal.

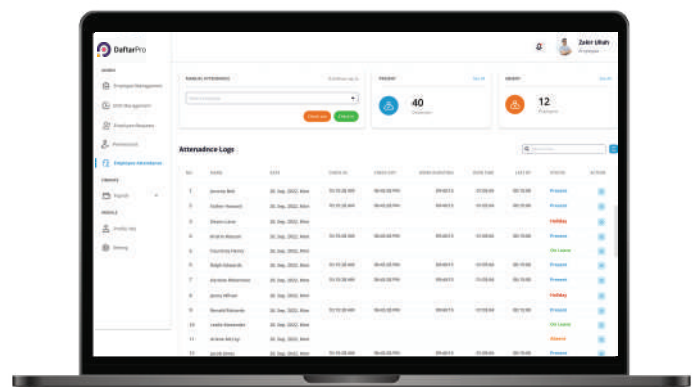
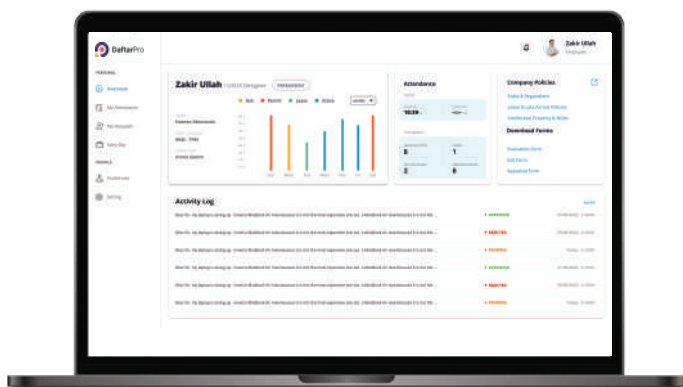
Demo can be found at: <https://www.daftarpro.com>

## Description

DaftarPro, is a software application designed to help companies efficiently manage and automate various HR-related tasks and processes. These can include recruiting, onboarding, employee data management, benefits administration, and performance appraisal. The main goal of DaftarPro is to streamline HR processes, improve data accuracy, and increase overall efficiency within the organization. By centralizing employee information and automating repetitive tasks, DaftarPro can make it easier for HR departments to manage the workforce and make more informed decisions.

## Modules

- ▶ Employee Management
- ▶ Assets Management
- ▶ HR Operations
- ▶ Finance Management
- ▶ Recruitment
- ▶ Project Management





## Ship N Track

ShipNTrack aims to reduce Shopify order fulfillment time by bringing all the local couriers under one platform. A user can integrate different couriers into the system which are then used to ship the orders received by the merchant, in matter of a few seconds.

Demo can be found at: <https://shipntrack.app>

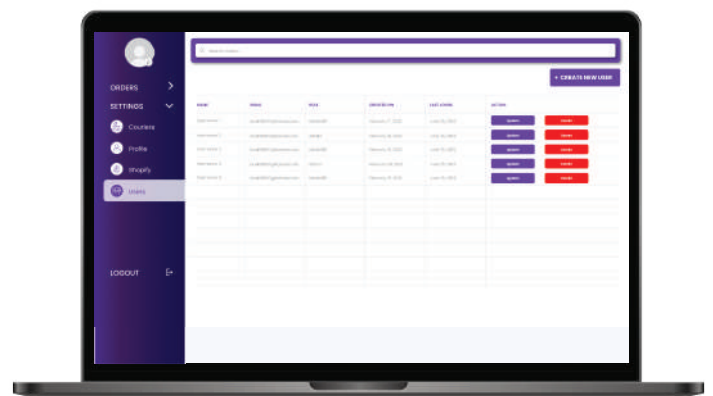
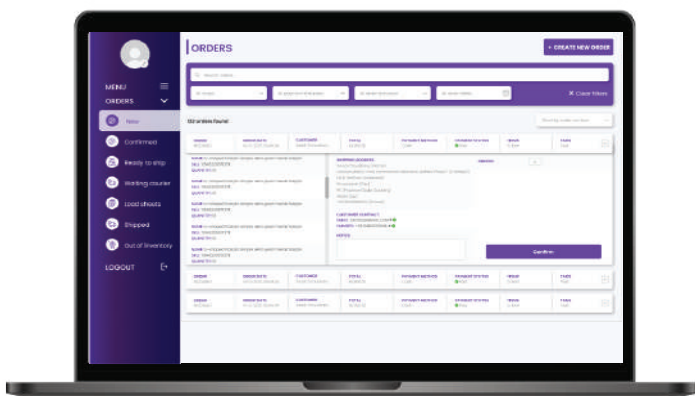
## Description

DevGate was approached by a large e-commerce company that was using Shopify as their platform. The company was facing a problem with their shipping and logistics as certain couriers were not available in certain areas. This was causing delays and dissatisfaction among customers.

The main objective of this application was to provide a solution to this pain point by giving e-commerce stores the ability to choose from multiple couriers within one platform. This would increase customer satisfaction by reducing delays and giving stores more control over their shipping options.

## Modules

- ▶ Shopify Store Integration
- ▶ Shopify Order Sync
- ▶ Order Confirmation & Fulfillment
- ▶ Courier Integration
- ▶ Single and Bulk Shipping Label Generation
- ▶ User and Accounts Management
- ▶ Customer History
- ▶ Order Tracking
- ▶ Order Cancellation
- ▶ Order Returns Management





## SpaceHub

SpaceHub is a cutting-edge SaaS web application designed to redefine the management of shared spaces. Catering to the needs of co-working spaces, business centers, and shared office environments, SpaceHub offers an extensive suite of features aimed at enhancing collaboration, organization, and efficiency.

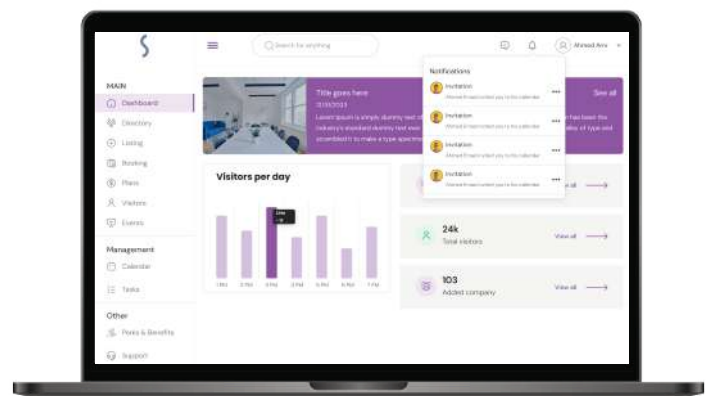
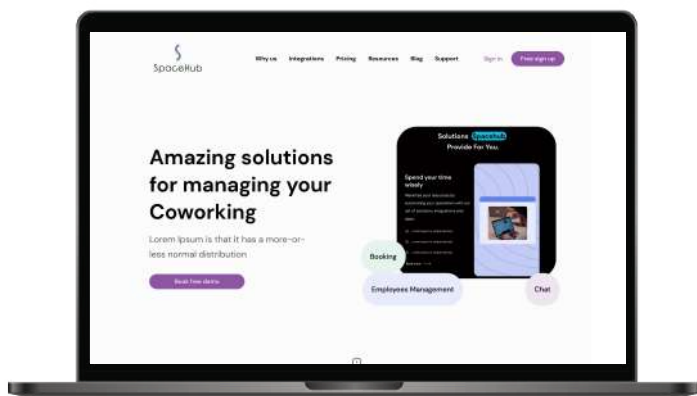
Demo can be found at: <https://spacehub.sa>

## Description

SpaceHub stands as a pioneering solution, transforming shared space management by providing a versatile, user-friendly platform. Its modular design ensures scalability and adaptability, making SpaceHub an indispensable tool for optimizing shared spaces in today's dynamic business landscape.

## Modules

- ▶ User Roles
- ▶ Employee and Company Directory
- ▶ Announcements
- ▶ Resource Listing
- ▶ Event Management
- ▶ Calendar
- ▶ Task Management
- ▶ Visitor Management
- ▶ Chat
- ▶ Support Ticket Management
- ▶ Payments and 3rd Party Integration
- ▶ Localization





## Pencil News

Pencil News revolutionizes the way Urdu-speaking audiences consume news by combining advanced technologies like React Native, Python, NodeJS, and AI. The platform's focus on personalization and user engagement creates a unique and tailored news experience, setting it apart in the competitive landscape of news aggregation platforms.

Demo can be found at: <https://www.pencil.pk/>

### Description

Pencil News is a revolutionary news aggregation platform that caters specifically to the Urdu-speaking audience. The platform uses cutting-edge technologies to collect, curate, and deliver personalized news content to users through a mobile application. The system is designed to provide a seamless and tailored news experience, incorporating features such as news categorization, search functionality, and personalized content recommendations.

### Modules

- ▶ Registration and Profile Creation
- ▶ News Aggregation
- ▶ AI Content Curation
- ▶ Mobile App Interface
- ▶ Save and Like Features
- ▶ API Gateway Communication
- ▶ AWS Deployment

# Our Clients



We aim to build a long-term relationship with our valued clients, and we've fulfilled this aim with the following brands plus many others;



## Pakistan



## United Kingdom



## United Arab Emirates







Kingdom of Saudi Arabia



Canada

SpaceHub



Genie



Poland



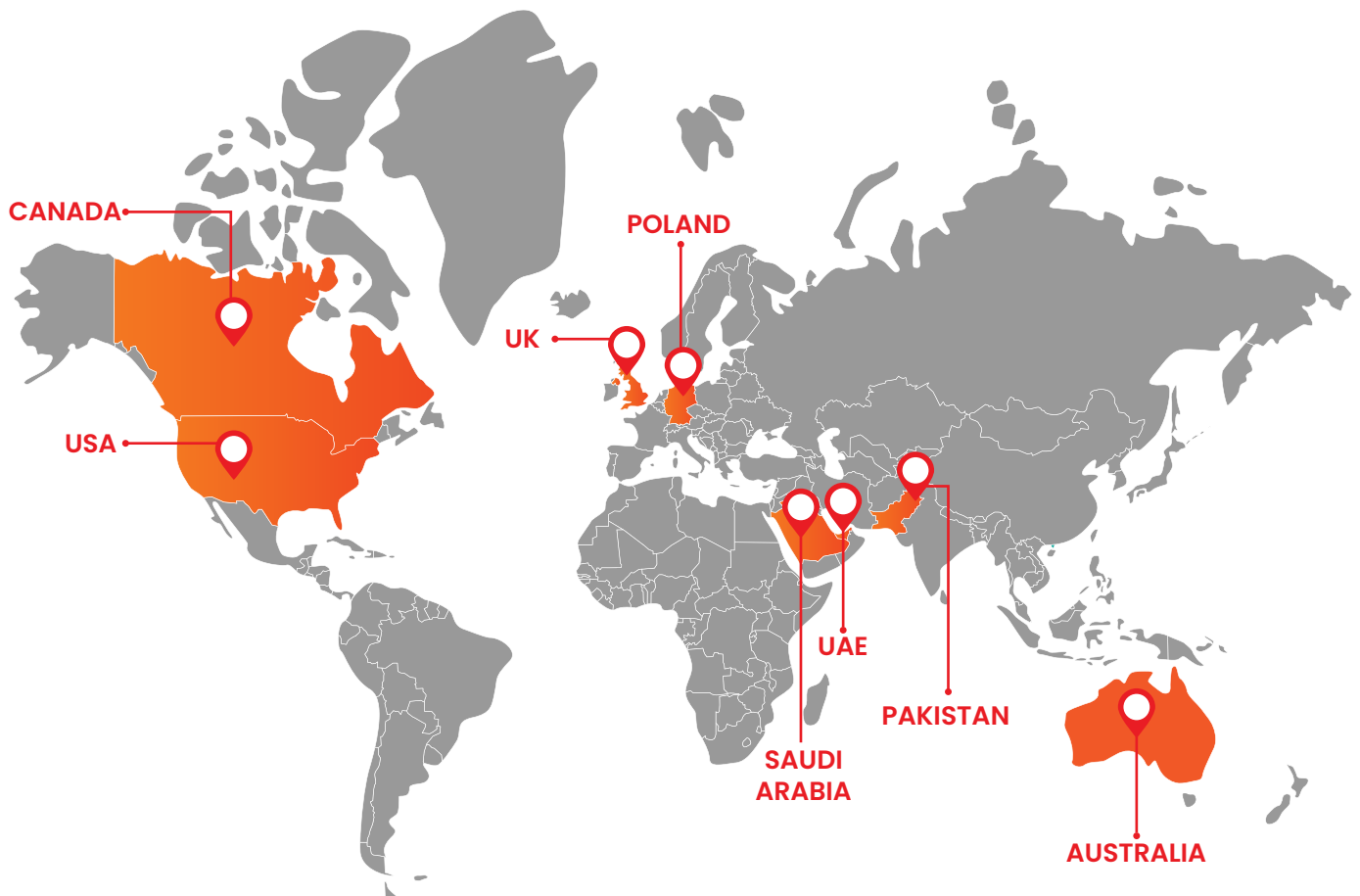
Australia



DATA ZONE

REAL ESTATE DYNAMICS

rubii



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[info@devgate.ca](mailto:info@devgate.ca)



# Client Testimonials



## **Richie Jones**(Managing Director VVAST)

“The technology and solutions provided by DevGate were cutting-edge & helped to streamline my business operations. I found their approach to be both innovative and efficient. Additionally, their customer support was outstanding, always available & willing to help with any issues that arose”



## **Andrei Ovchinniko**(CSA Switch Sales)

“DevGate has been a reliable and efficient IT partner for our company, delivering high-quality projects on time & helping to streamline our operations. Their attention to detail & professionalism are noteworthy and I highly recommend their services to other companies”



## **Anas Ahmed**(VP HR & Corporate Communications, Venture Dive)

“DevGate has impressed me with their technical skills and communication abilities. Their team is highly skilled and they excel in both technical execution and communication, making sure that all aspects of the project are clearly understood and executed. I highly recommend them for their expertise and professionalism.”



## **Brad Miller** (CEO RED Dynamics)

“DevGate provided excellent service and support, helping our company achieve our goals by bringing high-quality resources to bear on short notice. Their talent is exceptional and we highly recommend them. Thank you for your excellent services.”



## **Shay Kovacs** (Manager, People & Culture of Rubi)

“DevGate is a top-notch IT service provider. Their expertise and professionalism have greatly improved our efficiency and communication. I highly recommend them for their attention to detail and dedication to customer satisfaction.”



## **Shehzad Ahmad** (DCA Development & Operations Mol Group)

“DevGate is a highly professional and expert software development company that delivered a custom solution for my business needs on time and within budget. They have a talented team that has excellent communication skills and I highly recommend them for any software development needs.”



## Key people



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## Useful Links



### Sample Projects

Scan the QR Code to download DevGate's Company portfolio or click the link: <https://devgate.ca/share-public/devgate-portfolio.pdf>



### DevGate Costing Sheet

Scan the QR Code to download DevGate's costing sheet or click the link: [https://devgate.ca/wp-content/uploads/2024/02/Costing\\_sheet\\_2024.pdf](https://devgate.ca/wp-content/uploads/2024/02/Costing_sheet_2024.pdf)



### DevGate Website

Scan the QR Code to access DevGate's website or click the link: <https://devgate.ca/>



www.devgate.ca



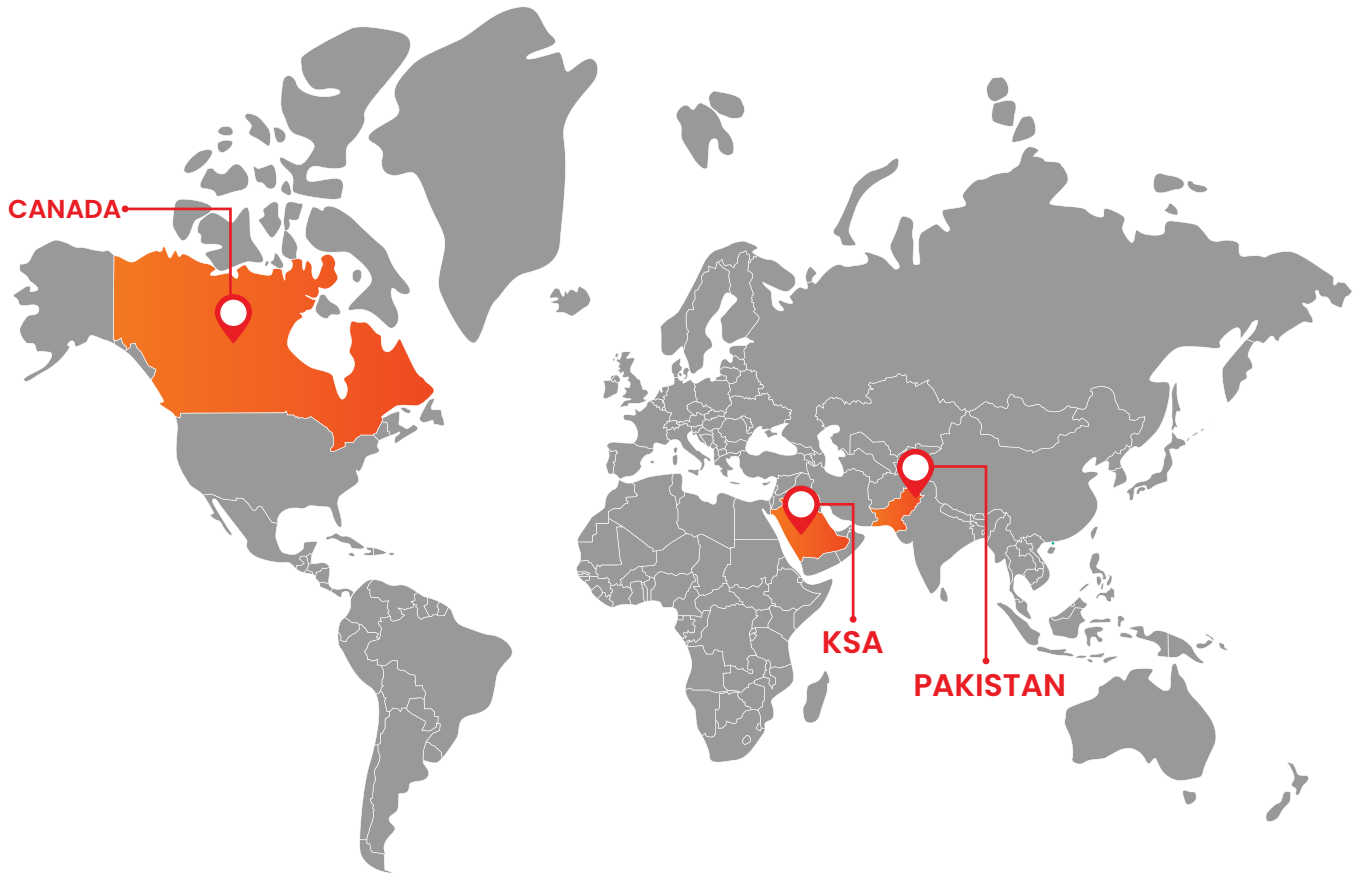
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# Office Locations




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