



# DEVGATE **CORPORATE** PROFILE



# Your Gateway To Technical Solutions

DevGate is a technological solution provider with a strong reputation and a large base of satisfied clients from around the world, with an ability to provide high-quality, innovative solutions that meet the needs of its customers and help them achieve their goals.

DevGate is equipped with a team of professionals, with the ability to go above and beyond the client's expectations, while ensuring the use of proven processes accompanied by the latest technology.



# About Us



DevGate is an IT solutions and service provider, enabling your organization to go through a smooth digital transformation. Equipped with more than 100 technical resources working in collaboration with the Development Center in Pakistan, and a Sales & Marketing Center in Canada, DevGate ensures that it provides its clients with the best possible solutions,

DevGate offers its clients the following solutions:

- ▶ Consultation
- ▶ Software Development
- ▶ System Integration
- ▶ Support
- ▶ Resource Outsourcing
- ▶ Managed Services
- ▶ Training

The company operates globally with a direct presence in Canada, KSA and Pakistan. With more than 40+ satisfied customers from different corners of the world, DevGate ensures its model is flexible to fulfill every request. Its carefully curated model provides customers to choose between hourly resources to end-to-end solution deliveries, making DevGate a successful software solutions provider, endorsed by numerous clients globally



# What we do?

- ▶ To enhance your business using cutting-edge services and intelligent solutions
- ▶ To reduce risks by ensuring automated, safe, efficient, and sustainable technological processes
- ▶ To increase productivity by utilizing innovative products and engineering
- ▶ To make informational and operational strategies using integrated data science and solutions
- ▶ To enhance the lifecycle of your assets through content and data management

**40+**

Clients

**70+**

TRANSFORMATIONS  
DELIVERED

**60+**

PROCESSES  
AUTOMATED

**100+**

TECHNICAL  
RESOURCES

# Goals

## Value

Providing value to our clients through an opportunity to cut and save 50% of their spending on hardware systems and digitization, allowing them to explore more innovative business models and grow accordingly!

## Success

DevGate believes its success lies in its ability to provide and drive digital transformations to clients in the easiest way possible by utilizing the 100+ resources available, and 25,000+ man hours annually deployed to ensure smooth transformation and delivery!

## Discover

DevGate prides itself in providing different industries an opportunity for a digital transformation, allowing them to discover new avenues to grow!



# What we offer?

We offer simple service models to make things easier for you.



## Dedicated Team

Unlock the full potential of your project with our dedicated team of experts, delivering tailored solutions and unparalleled results



## Time & Material

Maximize flexibility and control costs with our time and material model, allowing you to adjust scope and resources as needed for your optimal results.



## Fixed Cost

Eliminate budget uncertainty and enjoy peace of mind with our fixed-cost model, delivering high-quality results at a predictable expense.



## Thought Partnership

Achieve breakthrough results with our thought partnership approach, where we collaborate with you to co-create innovative solutions for your unique business

# Why us?

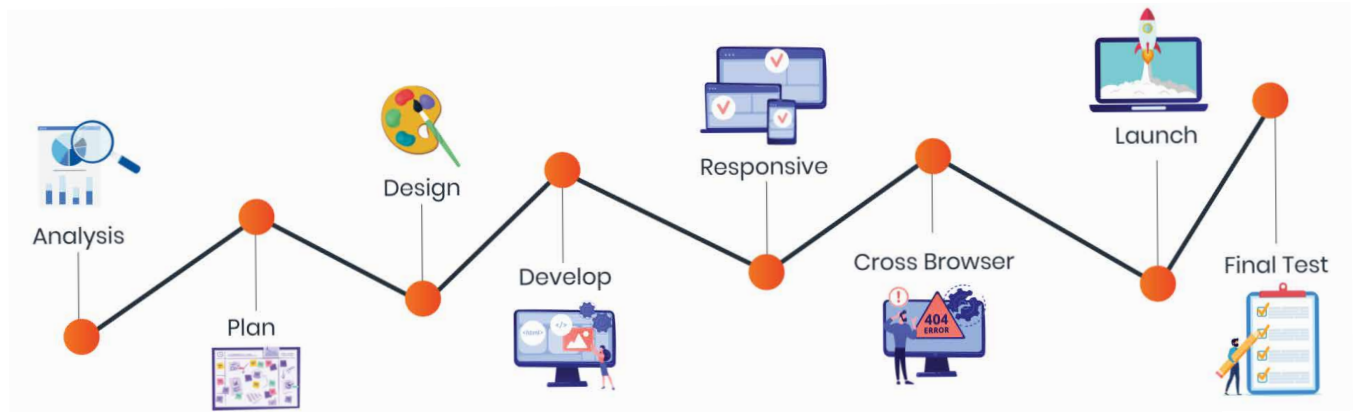
We ensure the satisfaction of our clients.

- ▶ **100+** skilled professionals
- ▶ Cost effective
- ▶ Quality results
- ▶ **24/7** support
- ▶ Team's availability in required timezone
- ▶ Free proof of concepts
- ▶ Free of cost first week engagement
- ▶ We own delivery of tasks even in staff augmentation model



# Action Plan

The following displays the processes our projects undergo;



# We Get It Done

## Our Vision

Our vision is to be a platform for talented and motivated professionals to foster and celebrate the innovation that fuels sustainable growth for our clients.

## Why Us

At DevGate, we ensure that your technological needs are fulfilled to your satisfaction while losing no focus on quality or content, by utilizing our team of engineers with immense expertise.

## Our Mission

At DevGate, we aim to be a world-class supplier of IT services, solutions, and strategies, globally. Working with both, the businesses and IT executives, we innovate and deliver measurable value to clients and partners.



# Process To Deliver



At **DevGate**, we believe that every project we undertake should be well-planned, thoroughly researched, and tailored to our clients' needs. To achieve this goal, we have developed an initiation framework that guides us in understanding your specific requirements and objectives

Our initiation process is comprised of several essential steps that are designed to ensure that we provide the best possible services to you. These steps include:



## Discovery Meeting

During the initial phase of our initiation framework, we hold a discovery meeting with the client to discuss their goals and objectives for the project. We use this opportunity to understand their requirements and identify the necessary resources to achieve the desired



## Rough Estimate

After the discovery meeting, we provide the client with a rough estimate of the services and assets that will be utilized to achieve their goals. This estimate is based on our initial understanding of the project requirements.



## Detailed Planning

We then move to the second phase of our initiation framework, where we work with the client to develop a detailed plan for the project. This plan outlines the applications and features that must be included, as well as the associated costs. During this phase, we solicit input from the client regarding what features must be included and what should be left out.



## Final Meeting

The final step of the initiation framework is the final meeting with the client before the actual start of the project. This meeting is an opportunity for the client to review the detailed plan, provide us with feedback, and confirm that they understand all the costs associated with the project.

By following these steps in our initiation framework, we ensure that our services are tailored to our clients' needs and objectives, and that we are able to deliver custom-made solutions that exceed their expectations.

At **DevGate**, we are committed to delivering custom-made solutions that exceed our clients' expectations. With our initiation framework, we ensure that every project we undertake is tailored to your needs and objectives.

Thank you for considering our services. We look forward to the opportunity to work with you.



# Services

We provide solutions to a wide range of technical needs.



Business Intelligence



Web Development



Mobile App Development



UI/UX Design



Cyber Security



Software Quality Assurance



Digital Marketing



Cloud Services & Integration

# Industries We Focus

Consumer Business and Retail (e-Commerce)

Management Systems

Digital Marketing

Multimedia Entertainment

Education (e-Learning)

Health Care

Food Delivery And Ride Sharing

Banking Sector

FinTech



[www.devgate.ca](http://www.devgate.ca)



+92 51 831 1327



[info@devgate.ca](mailto:info@devgate.ca)





# Professional Expertise In



## JS

React.js, Node.js, Angular, Vue.js, JQuery

## JAVA

Spring, Spring Boot, Play, Eclipse, uDig, WildFly, Apache Spark

## Microsoft

Sharepoint, Dynamics CRM, Apps, Power Platform, .NET

## ANDROID

Kotlin, Java, Android NDK (C), JavaScript

## iOS

Swift, SwiftUI, Objective-C, C++, Native iOS Frameworks

## HYBRID

React Native, Flutter

## DATA

Power BI, Tableau, SQL, Azure, AWS, Redshift, SSIS, Python Scripts, NoSQL, Oracle

## AI

Django, Flask, TensorFlow, Tornado, keras, Neural Networks, LLM, NLP

## QA

Automation, Functional, Smoke, Regression, Re-testing, Buid Verification, Manual testing

## UI/UX

Figma, Adobe XD, InVision, Photoshop, Illustrator, HTML/CSS

## Blockchain

Solidity, Truffle Suite, Web3.js, Hardhat, Fireblocks, EtherJS, Hyperledger, Binance Smart Chain

## Oracle

Oracle Sieble, Oracle EBS, Oracle Fusion, Oracle APEX, Oracle FLEXCUBE.

## Cyber Security

Vulnerablity Assessments and Penetration Testing (VAPT), External Security Assessment (ESA), Code Reviews (SAST), Cybersecurity Policy Creation and Implementation, Tailored Cybersecurity Services



# Our Product



## DaftarPro

DaftarPro is a software that automates and streamlines HR tasks, such as employee data management, recruiting, and performance appraisal.

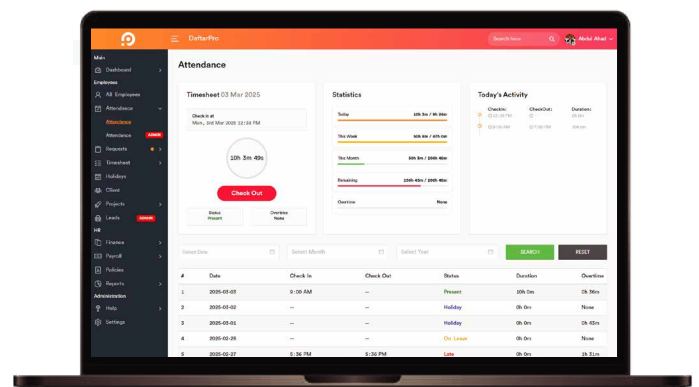
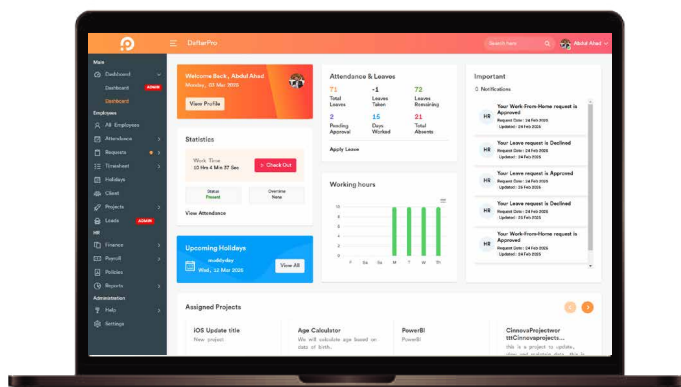
Demo can be found at: <https://www.daftarpro.com>

## Description

DaftarPro, is a software application designed to help companies efficiently manage and automate various HR-related tasks and processes. These can include recruiting, onboarding, employee data management, benefits administration, and performance appraisal. The main goal of DaftarPro is to streamline HR processes, improve data accuracy, and increase overall efficiency within the organization. By centralizing employee information and automating repetitive tasks, DaftarPro can make it easier for HR departments to manage the workforce and make more informed decisions.

## Modules

- ▶ Employee Management
- ▶ Assets Management
- ▶ HR Operations
- ▶ Finance Management
- ▶ Recruitment
- ▶ Project Management



# Our Product



## SpaceHub

SpaceHub is a cutting-edge SaaS web application designed to redefine the management of shared spaces. Catering to the needs of co-working spaces, business centers, and shared office environments, SpaceHub offers an extensive suite of features aimed at enhancing collaboration, organization, and efficiency.

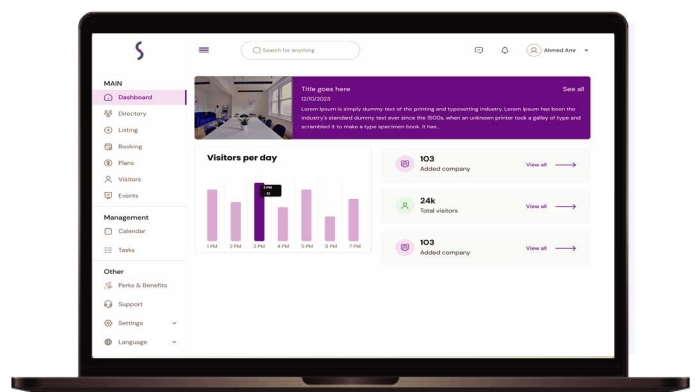
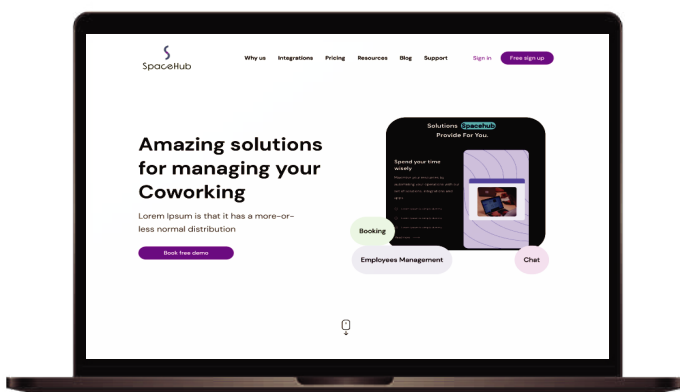
Demo can be found at: <https://spacehub.sa>

## Description

SpaceHub stands as a pioneering solution, transforming shared space management by providing a versatile, user-friendly platform. Its modular design ensures scalability and adaptability, making SpaceHub an indispensable tool for optimizing shared spaces in today's dynamic business landscape.

## Modules

- ▶ User Roles
- ▶ Employee and Company Directory
- ▶ Announcements
- ▶ Resource Listing
- ▶ Event Management
- ▶ Calendar
- ▶ Task Management
- ▶ Visitor Management
- ▶ Chat
- ▶ Support Ticket Management
- ▶ Payments and 3rd Party Integration
- ▶ Localization



# Case Study



## WHO Health Sector Project – Google FHIR SDK

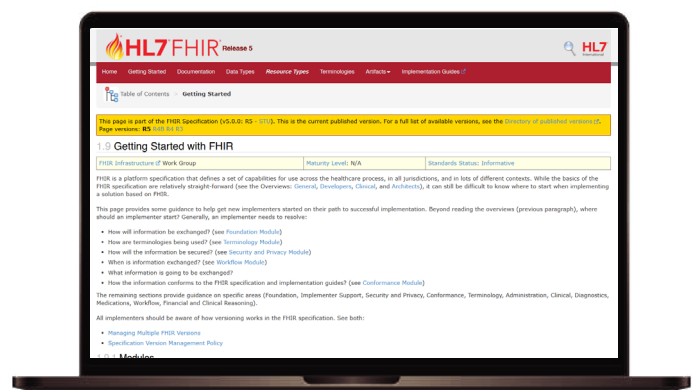
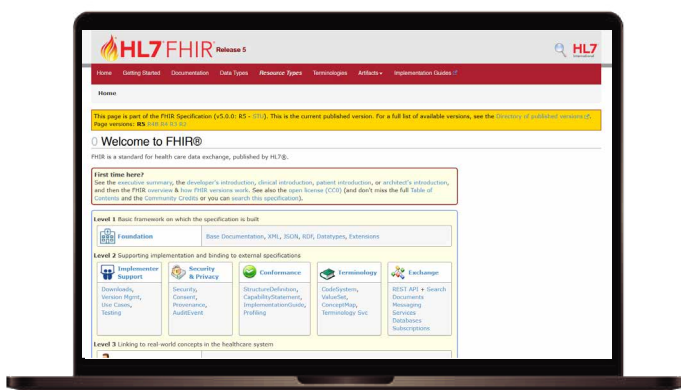
DevGate collaborated with the World Health Organization (WHO) on key healthcare technology initiatives, addressing critical challenges through innovative solutions. Our contributions included developing a comprehensive Civil Registration and Vital Statistics (CRVS) application for WHO headquarters using

Fast Healthcare Interoperability Resources (FHIR). We partnered with ONA to create health data collection applications for Zambia and Indonesia, leveraging Google FHIR SDK, Clinical Quality Language (CQL), and FHIR resources. Additionally, we provided technical expertise to integrate CRVS systems with existing healthcare infrastructure, ensuring seamless interoperability. Our deployments in Indonesia improved healthcare access in remote areas, benefiting millions.

Demo can be found at: <https://hl7.org/fhir/>

## Technical Stack

- ▶ Frontend: Android (Java, Kotlin), React JS
- ▶ Backend: Java Spring
- ▶ Database: SQL, PostgreSQL
- ▶ Mobile Application: Mobile App & Admin Portal



# Case Study



## One Car Now

OneCarNow! is a fintech company transforming vehicle access for gig workers in Mexico through an innovative all-inclusive car subscription model. The platform allows underserved drivers to use a brand-new car for a 36-month period while making weekly payments, with an option to purchase the vehicle at the end of the contract. By providing an alternative to traditional financing, OneCarNow! makes vehicle ownership more accessible to gig workers.

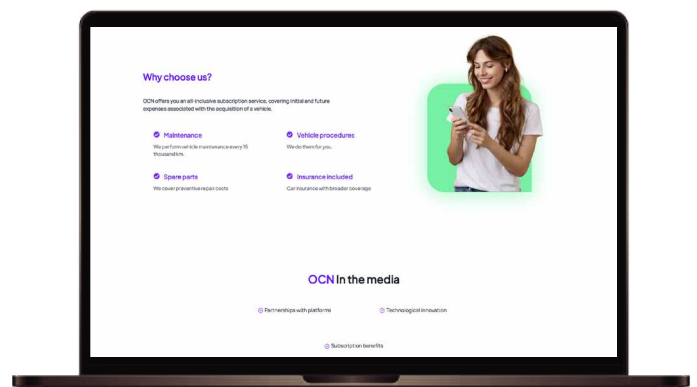
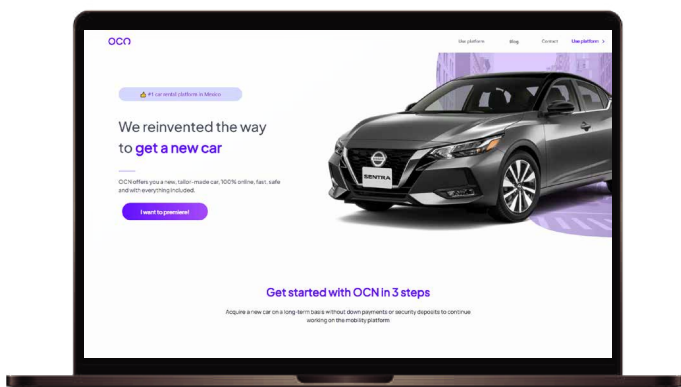
Demo can be found at: <https://www.onecarnow.com/mx>

## Description

Our company has contributed to OneCarNow! by developing a robust digital platform that streamlines customer onboarding, payment processing, and contract management. Through secure, high-performance solutions, we have ensured a seamless user experience, enhancing efficiency for both users and administrators.

## Technical Stack

- ▶ Frontend: Next.js
- ▶ Backend: Express.js (following Clean Architecture principles)
- ▶ Databases: MongoDB, PostgreSQL
- ▶ Architecture: Microservices-based, with independent services handling critical functions such as payments, onboarding, and user management.



# Case Study



## Divaaco

We developed a data analysis and visualization solution for e-commerce businesses, integrating data from Shopify, Google Analytics, and inventory management systems. This solution enables businesses to track key performance metrics, optimize inventory, and make data-driven decisions with ease.

## Key Features & Modules

**Sales & Revenue Analytics:** Monitor sales trends, revenue growth, and profit margins.

**Customer Insights:** Analyze customer behavior, purchase patterns, and demographics.

**Inventory Management:** Track stock levels, product performance, and restocking needs.

**Marketing Performance:** Evaluate marketing campaigns using Google Analytics data.

**Financial Reporting:** Generate real-time financial reports for informed decision-making.

## Technical Stack

- ▶ **Platforms:** Power BI, Qlik View, Qlik Sense
- ▶ **Data Sources:** Shopify, Google Analytics, Inventory Management Systems



# Case Study



## Asian Development Bank

We successfully implemented Web Services and jQuery solutions for Oracle ADB's Enterprise Business Suite (EBS) upgrade, ensuring seamless system integration, compatibility, and optimized performance. Our team played a key role in enhancing Web Services connectivity, enabling efficient data exchange across

Oracle EBS modules and improving jQuery-based functionalities for a more responsive interface. We conducted performance tuning, security enhancements, and debugging to ensure stable front-end and back-end integrations. Through rigorous testing and optimization, we enabled a smooth transition to the upgraded EBS environment. Our expertise in Oracle technologies, Web Services, and front-end optimization ensured a high-performing system aligned with Oracle ADB's requirements.



## Habib Bank Limited

We worked on Oracle Identity Management (IDM) to enhance security, streamline user authentication, and manage access control across enterprise systems. Our contributions included implementing identity governance, role-based access management, and seamless integration with existing IT

infrastructure. This ensured secure user management, improved compliance, and efficient identity lifecycle management. By leveraging Oracle IDM solutions, we helped HBL optimize security protocols, reduce unauthorized access risks, and enhance system-wide authentication processes for a more secure and scalable enterprise environment.

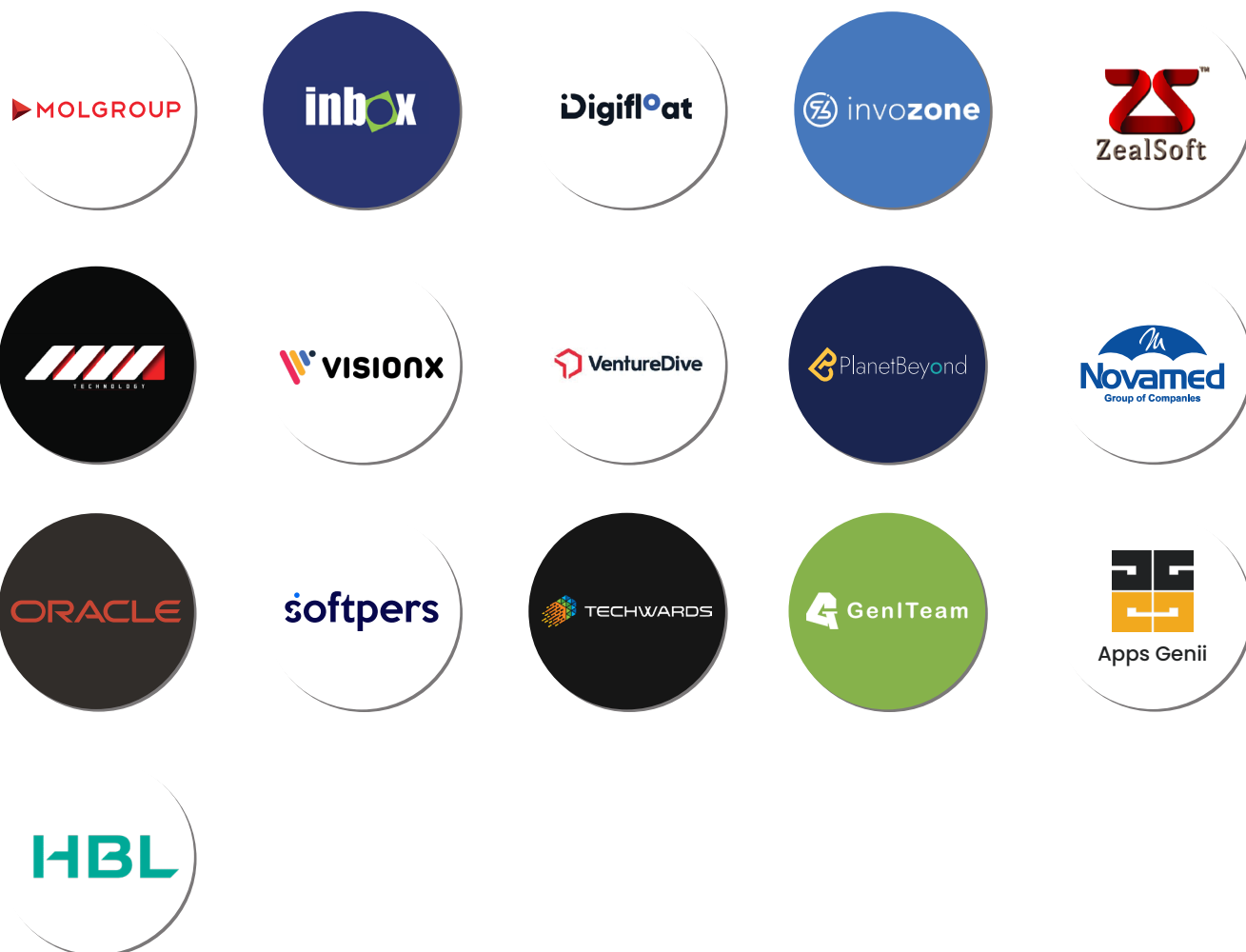


# Our Clients

We aim to build a long-term relationship with our valued clients, and we've fulfilled this aim with the following brands plus many others;



## Pakistan



## Australia



## Canada



[www.devgate.ca](http://www.devgate.ca)



+92 51 831 1327



[info@devgate.ca](mailto:info@devgate.ca)







## United Arab Emirates



## United Kingdom



## Kingdom of Saudi Arabia



## Kuwait



[www.devgate.ca](http://www.devgate.ca)



+92 51 831 1327



[info@devgate.ca](mailto:info@devgate.ca)





Poland



DATA ZONE



Austria

Kimaap



USA

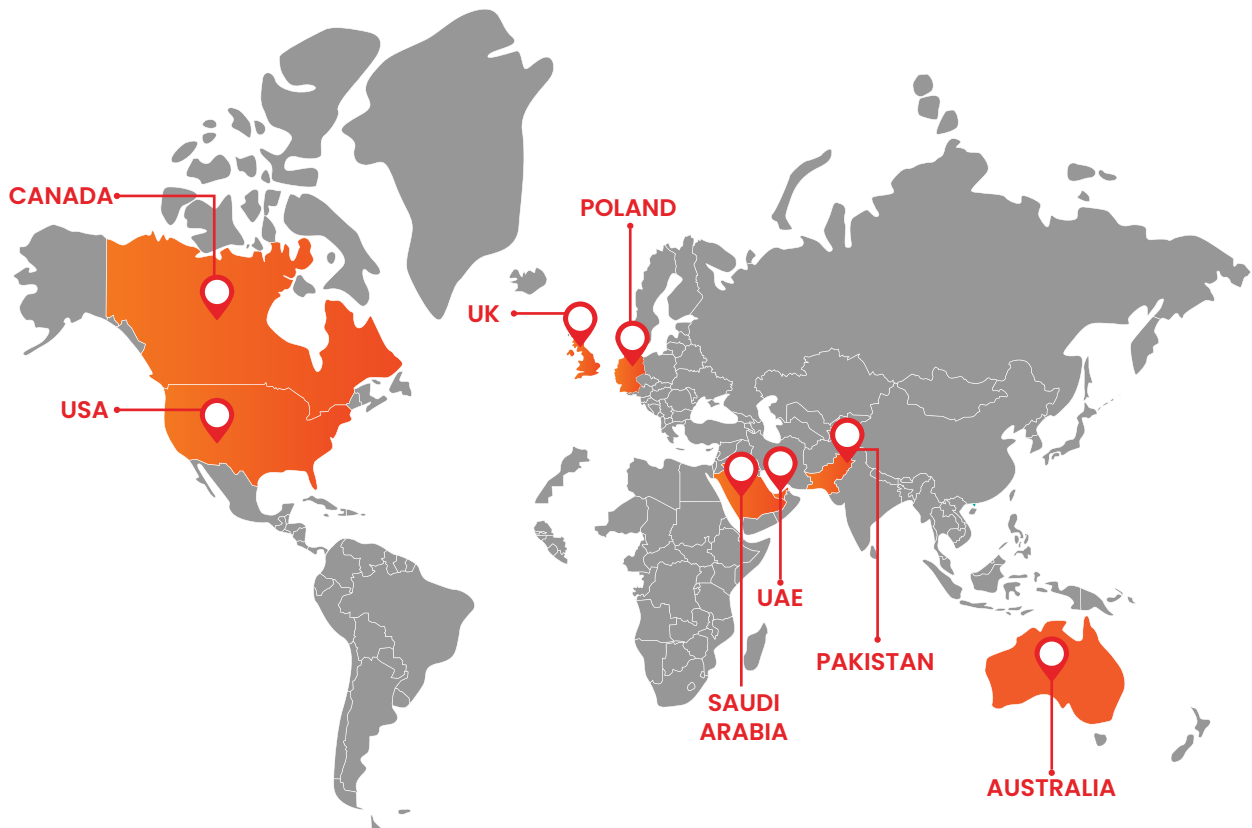
elba

REPUTATION  
HOUSE



Nigeria

SOVEREIGN  
TECHNOLOGY & INNOVATION LTD



[www.devgate.ca](http://www.devgate.ca)



+92 51 831 1327



[info@devgate.ca](mailto:info@devgate.ca)



# Client Testimonials



## **Richie Jones**(Managing Director VVAST)

“The technology and solutions provided by DevGate were cutting-edge & helped to streamline my business operations. I found their approach to be both innovative and efficient. Additionally, their customer support was outstanding, always available & willing to help with any issues that arose.”



## **Andrei Ovchinniko**(CSA Switch Sales)

“DevGate has been a reliable and efficient IT partner for our company, delivering high-quality projects on time & helping to streamline our operations. Their attention to detail & professionalism are noteworthy and I highly recommend their services to other companies.”



## **Anas Ahmed**(VP HR & Corporate Communications, Venture Dive)

“DevGate has impressed me with their technical skills and communication abilities. Their team is highly skilled and they excel in both technical execution and communication, making sure that all aspects of the project are clearly understood and executed. I highly recommend them for their expertise and professionalism.”



## **Brad Miller** (CEO RED Dynamics)

“DevGate provided excellent service and support, helping our company achieve our goals by bringing high-quality resources to bear on short notice. Their talent is exceptional and we highly recommend them. Thank you for your excellent services.”



## **Shay Kovacs** (Manager, People & Culture of Rubi)

“DevGate is a top-notch IT service provider. Their expertise and professionalism have greatly improved our efficiency and communication. I highly recommend them for their attention to detail and dedication to customer satisfaction.”



## **Shehzad Ahmad** (DCA Development & Operations Mol Group)

“DevGate is a highly professional and expert software development company that delivered a custom solution for my business needs on time and within budget. They have a talented team that has excellent communication skills and I highly recommend them for any software development needs.”



## Key People



**Aqib Zulfiqar**  
Founder & CEO  
aqib@devgate.ca  
+92 314 9039276



**Mubeen Zulfiqar**  
Managing Director Canada  
mubeen@devgate.ca  
+1 (647) 909-5813



**Qazi Abubakar**  
Chief Technology Officer  
qazi@devgate.ca  
+92 303 5534929



**Sahibzada Sarmad**  
Chief Marketing Officer  
sarmad@devgate.ca  
+61 424 531 837



**Faizan Jalil**  
Chief Sales Officer  
faizan.jalil@devgate.ca  
+92 336 5877773



**Qamar Khurshid**  
Director of Engineering  
qamar@devgate.ca  
+92 343 8544885



**Ali Abbas**  
Managing Director Germany  
ali.abbas@devgate.ca  
+49 1575 0765469



**Rabia Tahir**  
Director of Media & PR  
rabia.tahir@devgate.ca  
+92 330 6767213

## Useful Links



### Sample Projects

Scan the QR Code to download DevGate's Company portfolio or click the link: <https://devgate.ca/share-public/devgate-portfolio.pdf>



### DevGate Costing Sheet

Scan the QR Code to download DevGate's costing sheet or click the link: <https://devgate.ca/wp-content/uploads/2024/05/DevGate-Costing-Sheet-2024.pdf>



### DevGate Website

Scan the QR Code to access DevGate's website or click the link: <https://devgate.ca/>



www.devgate.ca



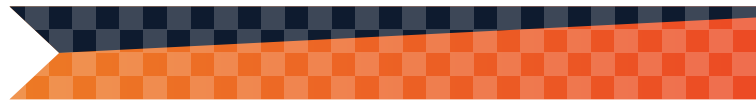
+92 51 831 1327



info@devgate.ca



# Office Locations



## Contact Us

### Toronto, Canada



+1 226 222 4347



info@devgate.ca

### Islamabad, Pakistan



+92 51 831 1327



info@devgate.ca

### Riyadh, KSA



+966 50 587 2316



info@devgate.ca



www.devgate.ca



+92 51 831 1327



info@devgate.ca

